







European Union Policy Seminar on the Usage of Data for Driving Social Entrepreneurship Brussels 7 July 2015

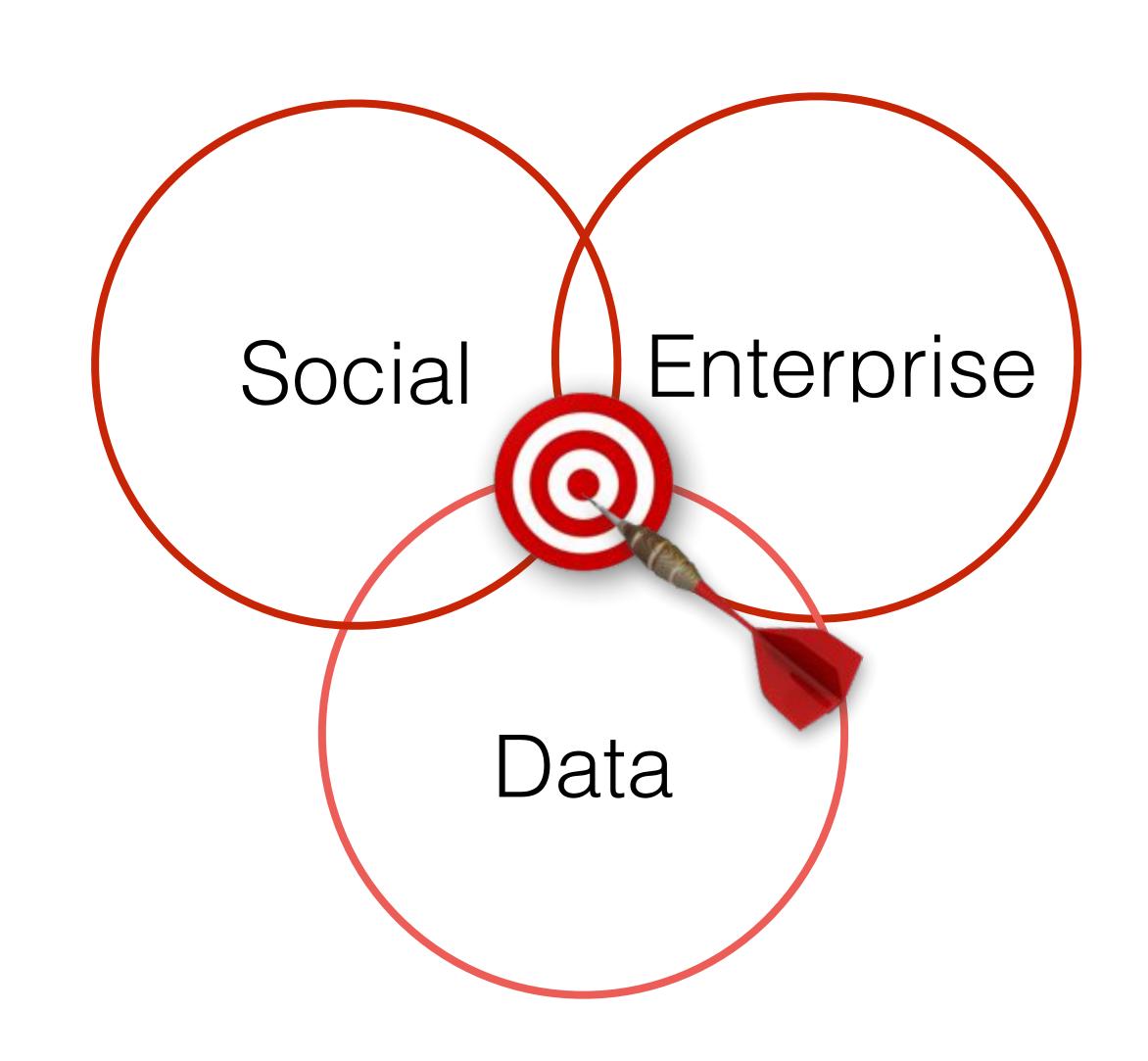
Needs of social entrepreneurs

Kelly Hutchinson, University of Melbourne, Australia



Overview

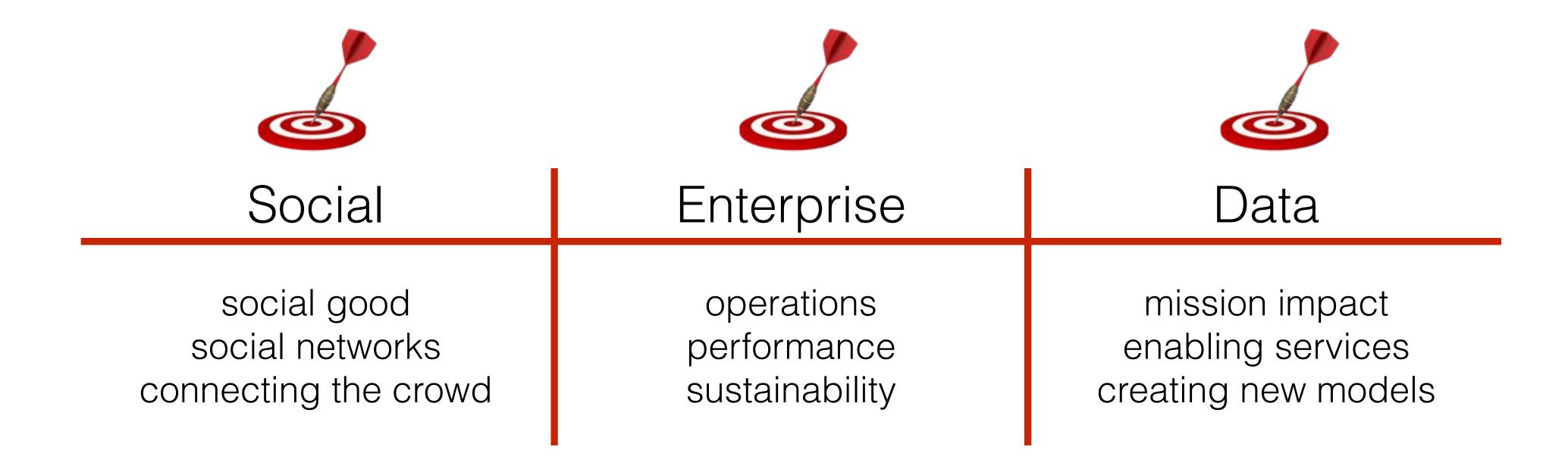
- Introduction
- Targeting how data drives social enterprises
- Case Studies
- Lessons Learned



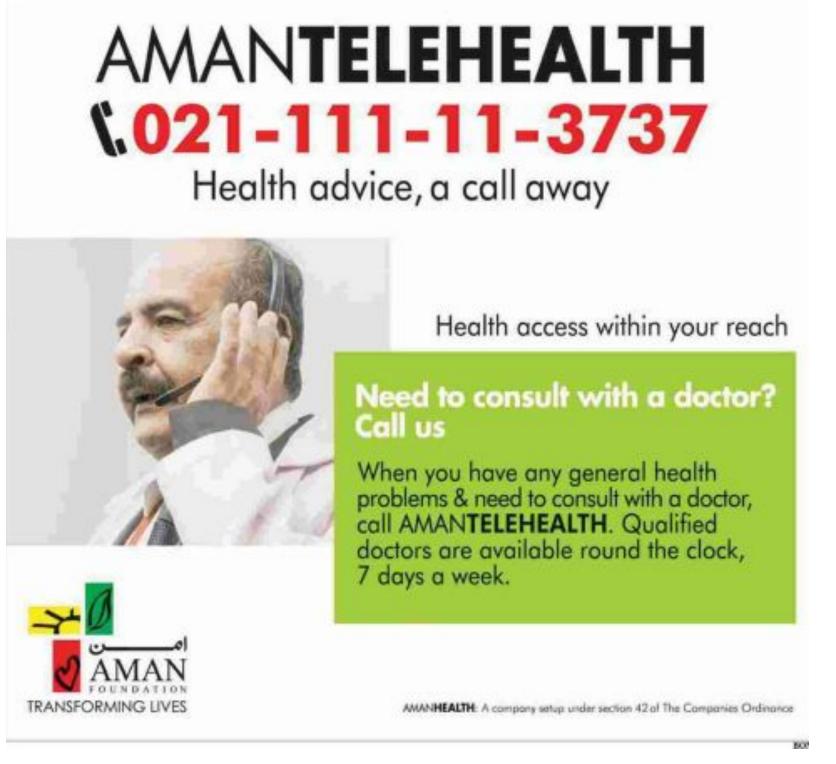
Introduction

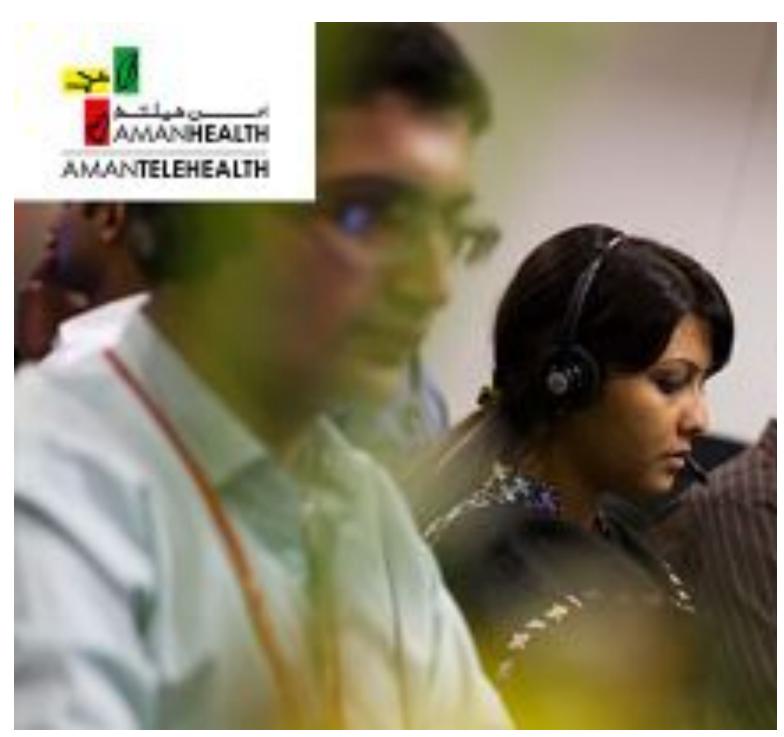
- Kelly Hutchinson
- o Australian now based in Melbourne
- o Ran 2 start ups in Cambodia and projects across Southeast Asia
- o Masters research social entrepreneurship and ICT for development
- o PhD research digital social innovation and public policy
- o Pearcey Foundation, Australia 3.0, khonex consulting and i-genius Australia

Targeting how data drives social enterprises



Data enabled health services in Pakistan Integrated information management









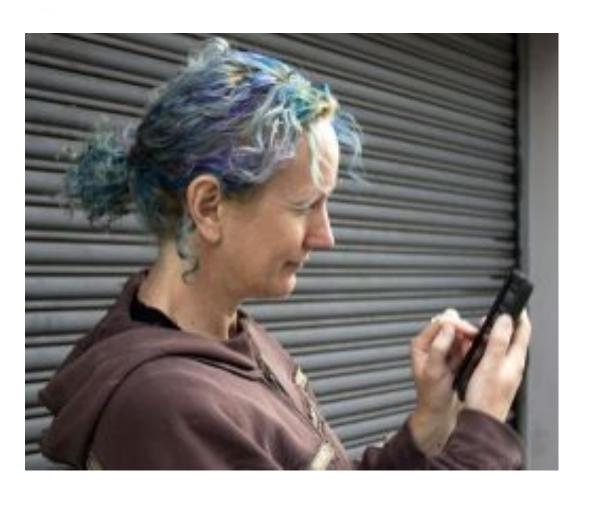
- o 24/7 helpline Capacity to handle approximately 1200 calls per day
- o 37 Health Officers, 32 of which are nurses and 5 of which are doctors to provide basic and advance diagnosis and advice
- o Over 10,000 healthcare facilities mapped on its system enabling callers to seek information about the facilities in the vicinity by calling the TELEHEALTH number

Smartphones to help the homeless? 'Homeless Assist'









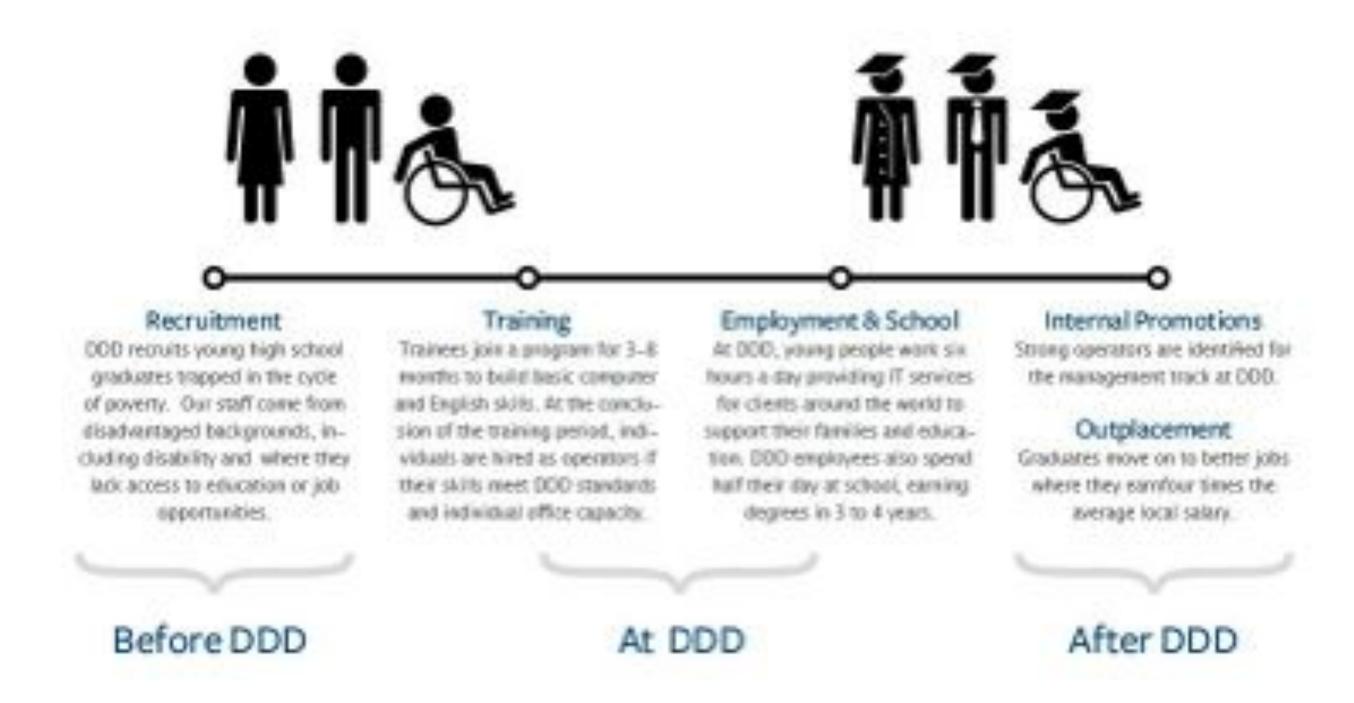


- o Providing people with information when they need it most o Won Google Challenge Australia grant \$500,000
- o Connecting people with services
- o 24/7, location-based information

- o Partnering with real estate and community services

21st Century Employment Opportunities Impact Sourcing = BPO4good



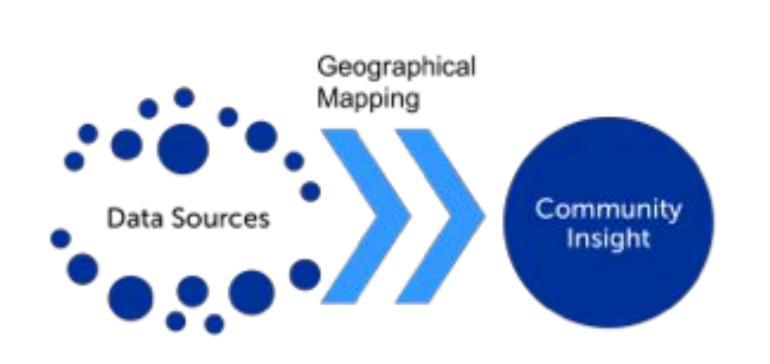




- o DDD delivers digital content, data and research services to clients worldwide
- o Back Office Services: finance & accounting and human resources
- Won Social Enterprise, NGO and BPO Awards
- o Pioneering Impact Sourcing since 2001

Open Data Driven Services Global from the UK to Australia









- o Community Insight UK has a proven track record, wide applicability and is a well-developed tool. It is currently used by over 80 UK organisations. Community Insight is a joint project from <u>HACT</u> and <u>Oxford Consultants for Social Inclusion</u> (OCSI).
- o Community Insight Australia has been granted direct access to custodians of government data, following a call for Big Data Public-Private Projects. A social enterprise startup in early growth stage raising funds from SEIF in a PPP.

Connecting = Crowd + Social Media Funding Social Enterprises



Food Justice Truck raise over \$153,000 to aid asylum seekers & wins Social Enterprise Investment Award 2015





Kinyei raised 1.8 times more money on StartSomeGood than on Kickstarter to create employment, opportunity and great coffee in Cambodia



- StartSomeGood is the world's leading crowdfunding platform for social benefit projects.
- o Since 2011, we've helped individuals, social entrepreneurs, non-profits and charities raise over \$5 million to make a difference in 30 countries around the globe.
- o Leveraging the power of social media and digital storytelling through an integrated platform

Lessons learned



- o Data is integral to operations and social mission
- o Data often drives the business/service model
- o Cross platform use of data strengthens service delivery
- o Social networks leveraged to drive engagement
- o Transition from proprietary to open data may challenge business model
- o All have been supported or awarded for their innovation

Thank you

Kelly Hutchinson, University of Melbourne, Australia @kelhutchinson <u>kelly.hutchinson@unimelb.edu.au</u>

